

# Nick Malozemov

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## Profile

Business & Management (King's College London) graduate and hands-on AI product builder. I design, prototype and ship AI-enabled solutions (LLM/RAG/agent patterns) and have practical experience turning ambiguous product needs into working demos. I thrive at the intersection of engineering and product — well-aligned with the Luminance AI Product Engineer remit.

## Core strengths

- **Rapid prototyping & shipping:** Move from brief to demo within hours with a clear MVP focus.
- **LLMs & RAG:** Prompt design, retrieval pipelines, embeddings, chunking and evaluation.
- **Engineering literacy:** Python, TypeScript, lightweight backends and production-minded prototypes.
- **Product thinking:** Use-case scoping, user validation, rollout planning and documentation.
- **Collaboration:** Clear communicator across product, design and engineering stakeholders.

## Selected projects (portfolio)

**YC-Matcher** [github.com/wanderingspirit03/yc-matcher](https://github.com/wanderingspirit03/yc-matcher)  
Built in a 3-hour hackathon sprint — a founder-to-VC matching tool that ingests a pitch (text or PDF), extracts filters and returns ranked VC matches with tailored outreach drafts. Demonstrates fast prototyping, semantic matching and practical UX for outreach.

**Lotion (Product Studio)** [github.com/MOPOLLIKA/lotion](https://github.com/MOPOLLIKA/lotion)  
A product-studio app that runs multi-agent workflows to convert briefs into quick viability checks, a visual mockup and a short build spec. Shows agent orchestration, guardrails and reproducible outputs useful for prototype→ship cycles.

**AI Tinkerers Hack — Music & Vibe Platform** [github.com/Tosyyyaaa/AI-Tinkerers-Hack](https://github.com/Tosyyyaaa/AI-Tinkerers-Hack)  
Sensor-aware Next.js frontend with an AgentOS-style backend that orchestrates ElevenLabs audio generation. Illustrates multi-component integration, API orchestration, fallback logic and user-focused UX.

## Education

**King's College London** 2021–2025  
BSc Business & Management — Relevant modules: Entrepreneurship, Strategic Management, Data Analysis.

## Technical skills

- **Languages & frameworks:** Python, JavaScript/TypeScript, Next.js, Node.js
- **AI patterns & tools:** Prompt engineering, RAG pipelines, embeddings, Agno/LangChain concepts, OpenAI / Claude
- **Data & infra:** Supabase, basic SQL, vector stores (pgvector), reproducible pipelines
- **Dev practices:** git, README-driven runs, lightweight CI/dev scripts, experiment logging

## Other

- **Hackathons:** 6 hackathons — primary contributor to fast MVPs and demos
- **Languages:** English (fluent), Russian (native)
- **Notes:** Active in London startup scene; applied to Entrepreneurs First (interview stage)

## Why I fit Luminance

The role requires prototyping and shipping AI systems, owning data and evaluation, and translating product needs into robust solutions. My portfolio shows rapid prototype→iterate cycles, multi-component integrations (front-end, backend, agent/RAG patterns) and practical attention to data and fallbacks. I can contribute immediately to prototype work and help take successful demos toward production.